

# Thibault FALLY

University of California - Berkeley  
ARE Department  
Giannini Hall, office 326  
Berkeley, CA

Phone: 720-237-615eight  
Fax: 510-643-8911  
[fally@berkeley.edu](mailto:fally@berkeley.edu)

---

## APPOINTMENTS

2019-, Associate Professor,  
2013-2019, Assistant Professor,  
Agricultural and Resource Economics Department, University of California-Berkeley

2017-present, Research Fellow, CEPR

2015-present, Research Associate, NBER (ITI group)

2020-present, Editorial Advisory Board for the *Journal of Global Economic Analysis*

2020-2024, Associate Editor, *Journal of International Economics*

2009-2013, Assistant Professor, Department of Economics, University of Colorado-Boulder

## EDUCATION

2005-2009 Ph.D. EHESS and Paris School of Economics, 2009  
Topic: “Essays on Firms, Globalization and Financial constraints”  
Thesis Committee: Thierry Verdier (main advisor), Philippe Aghion, Emanuel Ornelas, Philippe Martin and Mathias Thoenig (reviewer)

2004-2005 Harvard University, Special Student at the Department of Economics

2002-2005 M.A. Economics, Analyse et Politique Economiques (EHESS-PSE and ENSAE)

2001-2002 B.A. Mathematics, Ecole Normale Supérieure - Rue d’Ulm (Paris)

## RESEARCH AND TEACHING INTERESTS

International Trade and Investment, Economic Development, Consumer Theory

## PUBLICATIONS

“Scaling Up Agricultural Policy Interventions: Theory and Evidence from Uganda”, with L. Bergquist, B. Faber, M. Hoelzlein, E. Miguel and A. Rodriguez-Clare, accepted in *Econometrica*

“Measuring Welfare and Inequality with Incomplete Price Information”, with David Atkin, Ben Faber and Marco Gonzalez-Navarro, *Quarterly Journal of Economics*, February 2024.

“Generalized Separability and Integrability: Consumer Demand with a Price Aggregator”  
*Journal of Economic Theory*, July 2022, Vol. 203

- “Firm Heterogeneity in Consumer Baskets: Evidence from Home and Store Scanner Data”  
with Ben Faber, *Review of Economic Studies*, May 2022, Vol. 89
- “Per Capita Income, Consumption Patterns, and CO2 Emissions”, with Justin Caron,  
*Journal of the Association of Environmental and Resource Economists*, March 2022, Vol. 9
- “Per Capita Income and the Demand for Skills”, with Justin Caron and James Markusen,  
*Journal of International Economics*, March 2020, Vol. 123
- “Generalized Separability and the Gains from Trade”, *Economics Letters*, May 2019
- “A Coasian Model of International Production Stages”, with Russell Hillberry,  
*Journal of International Economics*, September 2018, Vol. 114
- “Structural Gravity and Fixed Effects”, *Journal of International Economics*, September 2015, 97(1).
- “International Trade Puzzles: A Solution Linking Production and Preferences”  
With Justin Caron and Jim Markusen, *Quarterly Journal of Economics*, August 2014, Vol. 129(3).
- “Foreign Entry and Spillovers with Technological Incompatibilities in the Supply Chain”  
With Juan Carluccio, *Journal of International Economics*, 2013, Vol. 90(1).
- “Global Sourcing under Imperfect Capital Markets”  
With Juan Carluccio, *Review of Economics and Statistics*, August 2012, Vol. 94.
- “A measure of the upstreamness of production and trade flows”  
With Pol Antras, Davin Chor and Russell Hillberry, *American Economic Review*, Papers &  
Proceedings, May 2012, Vol. 102(3).
- “Economic Geography and Wages in Brazil: Evidence from Micro-Data”  
With Rodrigo Paillacar and Cristina Terra, *Journal of Development Economics*, Vol. 91, 2010.
- “Credit Constraints as a Barrier to the Entry and Post-Entry Growth of Firms”  
With Philippe Aghion and Stefano Scarpetta, *Economic Policy*, No 52, 2007.

Working papers:

- “Consumer Demand with Price Aggregators and Low-Rank Cross Price Effects”, with Ethan Ligon
- “Commodity Trade Matters”, with James Sayre,  
“Reject & Resubmit”, *American Economic Journal: Macroeconomics*
- “Production Staging: Measurement and Evidence”  
(Former title: “On the Fragmentation of Production in the US”)

Other papers:

- “Scaling up agricultural policy interventions: Evidence from Uganda”, VoxEU January 2023,  
With Lauren Bergquist, Ben Faber, Matthias Hoelzlein, Ted Miguel and Andres Rodriguez-Clare,  
<http://cepr.org/voxeu/columns/scaling-agricultural-policy-interventions-evidence-uganda>.  
<https://voxdev.org/topic/methods-measurement/scaling-agricultural-policy-interventions-evidence-uganda>

- “The skill-premium puzzle: Rediscovering the demand side of general equilibrium”,  
With Justin Caron and James Markusen, VoxEU 2020, <http://voxeu.org/article/demand-and-skill-premium-puzzle>.
- “Does Trade in Primary Commodity Matter?”  
With James Sayre, ARE Update, Vol. 23, No. 1, 2019, Giannini Foundation.
- “Per capita income, consumption patterns, and carbon dioxide emissions”,  
With Justin Caron, VoxEU 2018, [voxeu.org/article/capita-income-consumption-patterns-and-carbon-dioxide-emissions](http://voxeu.org/article/capita-income-consumption-patterns-and-carbon-dioxide-emissions).
- “Firm heterogeneity in consumption baskets: Evidence from home and store scanner data”  
With Ben Faber, VoxEU 2017, <http://voxeu.org/article/firm-heterogeneity-consumption-baskets>.
- “Has production become more fragmented? International vs. domestic perspectives”  
VOX EU policy brief, 2012, <http://www.voxeu.org/index.php?q=node/7506>.
- “Per Capita Income, International Trade Puzzles, and CO2 Emissions”  
With Justin Caron, ARE Update, Vol. 18, No. 3, 2015, Giannini Foundation.
- “Comércio e desigualdade salarial entre regiões brasileiras”  
With Rodrigo Paillacar and Cristina Terra, in: Danilo Coelho and Divonzir Gusso (Eds) *Impactos Tecnológicos sobre a Demanda por Trabalho no Brasil*, IPEA, Brasília, v1, 2011.
- “In Favor of Fund to Stabilize Commodity Exporters’ Income”  
With Daniel Cohen and Sebastien Villemot, CEPR Discussion Paper Series, No. 5550, 2006.

## TEACHING EXPERIENCE

International trade (Graduate and Undergraduate); Microeconomics (Intermediate and Introductory)  
Applied Microeconomics (Graduate, PhD core curriculum); Macroeconomics (Intermediate and Introductory)

## FELLOWSHIPS, GRANTS AND AWARDS

Harvard-ENS Student Exchange Fellowship (2005), IPEA (2007), French Embassy in Brazil (2007), Lavoisier Fellowship (2008, declined), Melbourne University Distinguished Visitor Fellowship (2010), Bank of France Foundation (2012), Inter-American Development bank (2012), UC Berkeley Summer Grant (2014), Australasian Trade Workshop Keynote Speaker, University of Sydney (2014), UC Berkeley Regents Junior Fellowship (2015), National Bank of Belgium (2017), UIBE Lecture on Supply Chains, Beijing (2021, 2018), Giannini Foundation grants (2016-2017, 2017-2018, 2018-2019, 2020-2021, 2023-2024), USDA-ERS Grant (2018-2020), Best Paper Award at the 3rd Annual JPMCC International Commodities Symposium, “Commodity Trade Matters”, joint with James Sayre (2019), University of Chicago Weiss Funds (2022).

## SHORT VISITS

Columbia University (April 2023), IEP Paris (June 2023), Hong-Kong University (March 2023), Bank of France (multiple visits), World Bank (multiple visits), Princeton University (February 2016, June 2011), UC San Diego (November 2011), University of Melbourne (June-August 2010), FGV Rio de Janeiro and IPEA Brasilia (June-September 2007)

## CONFERENCE AND SEMINAR PRESENTATIONS

### “Consumer Demand with Price Aggregators and Low-Rank Cross Price Effects”

Peking U HSBC Business School (2026), Korean Empirical Trade Conference (2026), Midwest Trade Conference at Penn State U (2025), UNSW (2025), METC at Monash University (2025), joint Stanford & UC Berkeley IO fest (2024), UCLA (2024), Louisiana State University (2024), UC Berkeley ARE (2024), National University of Singapore (2024), University of Geneva (2024), Columbia-NYU joint seminar (2023), IMF (2023), UC Berkeley (2023), Hong-Kong University (2023), ECARES/Université Libre de Bruxelles (2023), Boston College (2019).

### “Scaling Agricultural Policy Interventions: Theory and Evidence from Uganda”

UIBE Beijing (2021), Georgetown University (2020), IFPRI (2020).

### “A New Engel on Price Index and Welfare Estimation”

INRA (2019), Purdue University ARE Department (2019), Tokyo University (2019), Oxford (2018), Warwick University (2018), MIT-Harvard joint trade seminar (2018), NBER ITI and DEV Summer Institute (2018), Princeton IES workshop (2018, coauthor), World Bank, Development Research Group (2018), Simon Fraser University (2018), UC Berkeley (2018)

### “Commodity Trade Matters”

IMF (2019), USDA-ERS (2018), CEPR-ERWIT meeting in St Gallen (2018), SED Meetings, ITAM (2018), NBER Conference on Trade and Agriculture (2018), University of Calgary (2018), Econometric Society Summer Meetings, UC Davis (2018), Midwest Trade Workshop, Drexel U (2018), UIBE Workshop on Supply Chains, Beijing (2018), NBER ITI winter meeting, Stanford (2017), Warwick University (2017), HEC Montreal (2017), UC Berkeley (2017)

### “Firm Heterogeneity in Consumption Baskets: Evidence from Home and Store Scanner Data”

Philly Macro Workshop, UPenn & Philly Fed (2018), UC Davis ARE (2017), LSE (2017), Oxford University (2017), Barcelona GSE Summer Forum (2017), University of Groningen (2017), National Bank of Belgium (2017), U Colorado-Boulder (2017), West Coast Trade Workshop (2017), NBER ITI Spring meeting (2016), Society of Economics Dynamics Meetings (2016), Princeton University (2016), Tokyo University (2016), Northwestern University (2016), Boston College (2016), Hitotsubashi University (2016), AEA Winter Meetings (2016), University of Virginia (2015), Empirical Investigations in International Trade Conference at Purdue U (2015), University of British Columbia (2015), ITAM (2015), Mannheim University (2015), ETSG (2015), UC Berkeley Trade Workshop (2015)

### “Home Market Effects on Innovations”

Boston College (2018), SED Meetings (2017), UC Berkeley (2016), Princeton IES workshop (2015, coauthor)

### “A Coasian Model of International Production Chains”

Conference on “International Trade and Production”, Dresden (2017), Banco de Mexico (2015), EEA (2015), GSE Barcelona Summer Workshop (2015), UC Santa Cruz (2015), John Hopkins University (2015), NBER ITI Spring meeting (2015), Australasian Trade Workshop (2015, keynote speaker), University of New South Wales (2015), Columbia University (2015), West Coast Trade Workshop (2015), Federal Reserve Board (2015), Lebow College of Business (2014), Philadelphia Fed Trade Workshop (2014), CEPR conference on Global Value Chains (2014), Dartmouth College (2014), UC Davis (2014).

### “Measuring Upstreamness in East-Asia: Insight from a Coasian Model of Production Staging”

AEA meetings in Philadelphia (2014), University of Groningen (2013), National University of Singapore (2013), Midwest Trade Meetings (2013), University of Calgary (2013), World Bank and Peterson Institute Conference on Global Value Chains (2013).

“Production Staging: Measurement and Evidence”

Ljubljana Empirical Trade Conference (2014), UC San Diego (2013), National University of Singapore (2013), University of Illinois (2012), George Washington University (2012), OECD (2012), Midwest Trade Meetings (2012), Philadelphia Fed Workshop (2011), UC Santa Cruz CSIE (2011), London School of Economics (2011), Graduate Institute (2011), Bank of France (2011), Stanford University (2011), European Trade Study Group (2011).

“Skill premium and trade puzzles: A solution linking production factors and demand”

Singapore Management University (2013), AEA meetings in San Diego (2013), UC Berkeley (2013), NBER Summer Institute (2012), SED Conference (2012), UC San Diego (2011), ETH Zurich (2011), Paris School of Economics (2011), University of Colorado-Boulder (2011)

“Foreign Entry and Spillovers with Technological Incompatibilities in the Supply Chain”

Penn State University (2010), University of Melbourne (2010), European Trade Study Group (2010), Midwest Trade Meetings (2010), Paris I University (2007), Barcelona University (2008)

“Global Sourcing under Imperfect Capital Markets”

University of Texas-Austin (2009), UC San Diego (2009), University of Toronto (2009), University of Colorado at Boulder (2009), UPF-CREI (2009), University of Sydney (2009), Melbourne University (2009), The Federal Reserve Bank of Boston (2009), Bank of France (2009), University of Munich (2009), Catholic University of Louvain (2008), Paris School of Economics (2008), Ecole Polytechnique (2008), Harvard University (2008), CEPII (2008), University of Nottingham (2008), Paris I University (2008), Renmin University (2008)

“Structural Gravity and Fixed Effects”:

AEA meetings in San Diego (2013)

“Economic Geography and Wages in Brazil: Evidence from Micro-Data”

Paris School of Economics (2008), EEA Annual Meetings, Bocconi University (2008).

“Credit Constraints as a Barrier to the Entry and Post-Entry Growth of Firms”

Catholic University of Louvain (2007), European Central Bank (2007), World Bank (2007), Paris School of Economics (2006).

Other conference participations, discussions:

ERWIT Conference (2025, 2024, 2023, 2022, 2019, 2018, 2015), CEPR Conference on Trade, Nottingham University (2020, 2021, 2022), ASSA Meetings (2019, 18, 15, 14, 13, 12, 10, 09), NBER Conference on Productivity and Agriculture (2017), NBER ITI Winter meeting (2024, 19, 18, 17, 16, 15, 14, 13, 09), NBER Summer Institute (2023, 2019, 18, 16, 15, 14, 12), NBER ITI Spring meeting (2018, 17, 16, 15, 11), Princeton IES (2019), EIIT conference at Purdue U (2015), IGC conference (2024, 23, 22, 21, 19, 16, 14, 13), Inter-American Development Bank workshop on “Credit Constraints and Firm Size” (lecture and discussion, 2012), EIIT conference at U Chicago (2010), CEPR Workshop "Corporate Finance and Economic Performance" (2010).

## SERVICE

Graduate advising, PhD defense committees, Hiring committee (2012 search in Development), Graduate admission committee (2010-2013, then 2020-2025), Research awards committee (until

2013), Second year paper supervision (since 2014), Committee on first-year theory sequence restructuring (2014-2015), Department strategic planning committee (2017), Giannini Foundation and ARE department seminar series coordinator (Spring semesters, since 2013, Fall semester since 2018), UC Berkeley Trade Lunch seminar series (co-organizer since 2013), Stanford-Berkeley mini-Workshops (co-organizer, 2014-2016), West Coast Trade Workshop 2024 (main organizer) and 2016 (co-organizer), DEI outreach to de Anza High School (2022), co-raising for Guide Dogs for the Blind (2024).

## **REFEREE ACTIVITY**

*American Economic Review, Quarterly Journal of Economics, Econometrica, Review of Economic Studies, Journal of Political Economy, Review of Economics and Statistics, American Economic Review: Insights, American Economic Journal: Applied, American Economic Journal: Policy, American Economic Journal: Micro, International Economic Review, Journal of International Economics, Economic Journal, Journal of Monetary Economics, Journal of Economic Growth, Canadian Journal of Economics, Journal of Development Economics, Journal of Economic Theory, Review of International Economics, World Bank Economic Review, Economics Letters, European Economic Review, Journal of Economic History, Journal of the Association of Environmental and Resource Economists, Journal of Environmental Economics and Management, The Economics of Transition, Journal of Urban Economics, Journal of Economic Behavior & Organization, Journal of Economic Geography, The B.E. Journal of Economic Analysis and Policy, Review of World Economics, International Economic Journal, Economics Systems, Economic Inquiry, Economic Bulletin, World Development, Journal of Asian Economics, Annals of Economics and Statistics, Journal of Applied Economics.*